

Suncadia Owner Discounts Available 2020-21

All owners are eligible for the “Owner Love Program” which currently is 20% off resort owned and operated outlets & amenities (Stovehouse, Golf etc.) Destination Privileges is a separate program in addition to the Owner Love Program, that offered discounted rates for stays at other Destination properties. Owners were previously issued a single card that was for both Destination Privileges and Owner Love, however, the Owner Love Program is actually a separate program.

Going forward, Destination Privileges has become the Hyatt Residential Owners Program which will ultimately only be available to owners in the rental program. If you’ve owned a home prior to the ending of the Destination Privileges effective 03/01/2020, then you would be eligible to join the Hyatt Residential Owners Program by requesting the appropriate forms from one of the team members below.

If you’ve purchased a home after the ending of the Destination Privileges program on 03/01/2020, then you would still be eligible for the Owner Love program, but not the Hyatt Residential Owners Program as it is only available to rental owners moving forward. We will also be working with HOA to get new cards issued to homeowners for the Owner Love program, but in the interim the discount should still be honored on property.

Questions?

Shannon Anderson – Property Manager

shannon.anderson@destinationhotels.com

509.649.6447

- Lodge Units Owners – Main Contact

Cindy Luchau – Property Manager

cynthia.luchau@destinationhotels.com

509.649.6439

- Homes & Trailhead Condominium Owners – Main contact

Lynn Small – Owner Relations Manager

lynn.small@destinationhotels.com

509.649.6441

- Additional point of contact for owners; Works closely with property managers to help fulfill owner requests, accounting needs & provide departmental support

Shani Rainge – Director of Property Management

shani.rainge@destinationhotels.com

509.649.6446

Other Details: We have included a fillable PDF form you can complete and email to Lynn Small if you choose to Opt In to the World of Hyatt program now. She and her group can also answer questions on this as well.

Send Opt In forms to Lynn.small@destinationhotels.com

This notification email is on behalf of the Suncadia Resort operations group as a messenger to inform our "Legacy" Suncadia Owners of the changes to the previous Destination Privileges that are coming following the acquisition of Destination Hotels by Hyatt.

The local Resort discounts for owners ("Owner Love" as the Resort calls it) has not changed.

The lodging discount benefit with World of Hyatt for existing Suncadia Owners is known as the Hyatt "Friends and Family" rate which will be extended to Suncadia homeowners who bought before March 1, 2020 for stays at any Hyatt property, based on availability, once you Opt-In with the attached form.

This Friends and Family Rate is not available under the World of Hyatt program for non Suncadia "Legacy Owners" (Suncadia Owners prior to March 1, 2020). The Friends and Family Rate is like an employee rate for Hyatt team members. However, that "Legacy" Destination Privileges program will end in August, 2021 and you will need to "Opted In" to the World of Hyatt program at that time.

The World of Hyatt program earns you points for stays at Hyatt properties: <https://world.hyatt.com/content/gp/en/tiers-and-benefits.html#charts>

In conclusion, the previous Destination Privileges benefits will expire in 2021 whether a Suncadia homeowner opts in to the new program or not. Timing of when they would like to Opt-In is completely up to them, however once an owner opts in the World of Hyatt benefits their Destination Privileges benefits will be terminated. Said differently, owners are essentially swapping out the old benefits for the new ones. The old benefits under Destination Privileges are mirrored with the new World of Hyatt benefits in terms of the discounted rates. So the sooner they opt in the more robust the offering they receive and the opportunity to build their points under World of Hyatt.

Send Opt In forms to Lynn.small@destinationhotels.com